

# The Budget Process





#### What does a budget consist of:

Revenues must equal expenses:

#### **Revenues:**

63% Taxes & PILOTS 34% State Aid 3% Other

#### **Expenses:**

70% Salaries & Benefits22% Supplies, Contractual, Equipment8% Debt Service & Transfers



### **Strategies for Budgeting - hybrid model**

- Zero-based budget
  - Built from scratch based on needs and requests
  - All expenses are justified annually student based
- Review structures & spending annually
  - Does it make sense?
  - Is it efficient?
  - Is it best for students?
- Rely on long-term equipment purchasing & replacement plans
  - Technology, facilities equip, athletic equipment/uniforms, etc.
- Plan for contingencies
- Maximize resources
  - State aid
  - BOCES aid
  - o Tax cap
  - Cash flow



### Revenue Strategies ... How to plan for the Unknown

Final State Aid #s - April Estimated Tax roll - March (conservative #s from County) Final Tax Roll - July

### Use conservative assumptions.

State Aid - use #s from initial governor's run in January Taxes - assume flat assessment growth until March ...



### **Budget Timeline:**

November early planning begins

May Public Vote

**November to December:** Base Budget only

#### January to April:

- adjust based on need, known changes, student changes
- Compare to revenue projections
  - How to reconcile the difference?



#### **Early Stages:**

#### **December**

- Meet with departments/buildings
- Discuss budget guidelines
- Distribute timelines
- Start building budget with basics
  - Salaries contractual
  - Benefits tied to salaries and trend based



#### **December/January**

- Cooperative bid packets go to buildings
  - Office/Classroom/Student supplies
  - Athletic supplies
  - o Transportation parts, tires, fuel, etc.
  - Buildings & Grounds
- Each teacher/staff member/dept. indicates the items they need and want for the following year
- Requisitions are due to building supervisors
- Receive EARLY state aid projections mid Jan
- Share EARLY budget projections with BOE
- Leadership discussions around future needs



#### **February**

- Dept supervisors meet with Business Admin about future needs (Buildings, Transportation, Facilities, Athletics, Special Services, Technology)
- Submit budget requests
- Review student trends enrollments, demographics
- Analyze staffing changes and projections retirements, savings through attrition
- REVENUE Sources taxes and state aid assumptions
  - Impact of tax cap
  - Use of appropriated fund balance
- Continue to update the Board on district needs, resources, and projections



#### March

- Receive ESTIMATED assessment projections from County Assessor
  - Update tax cap (due in March)
  - Tax levy projections
  - Impact of PILOT changes
- Present budget components to the BOE with recommendations
  - Use of appropriated fund balance & tax impact
  - Use of reserves

### April

- State Budget due updated state aid projections
- Present final budget to the BOE for approval



#### May

- Public hearings
- Budget newsletter mailed to all residences
- Budget notice mailed to all residences

#### What information is shared with the public?

Current year and Projected Expenses and Revenues

- By category
- By department
- Line by line
- 3 Part Budget

#### Where?

- Website: <a href="https://www.lansingschools.org/Page/103">https://www.lansingschools.org/Page/103</a>
- Main offices
- Lansing Library



#### Third Tuesday in May:



### July

- Receive final tax roll
  - Final tax impact calculated
    - Tax Levy
    - PILOTs



Summary ...

Budget is an ongoing process that begins now

Evolving based on needs and changes.

All stakeholders involved ...



#### **ADDITIONAL INFORMATION:**

Business Office website: <a href="https://www.lansingschools.org/Page/44">https://www.lansingschools.org/Page/44</a>

Budget: <a href="https://www.lansingschools.org/Page/103">https://www.lansingschools.org/Page/103</a>

Purchasing: <a href="https://www.lansingschools.org/Page/105">https://www.lansingschools.org/Page/105</a>

NYSED Budgeting Handbook:

https://www.p12.nysed.gov/mgtserv/budgeting/handbook/



Questions?